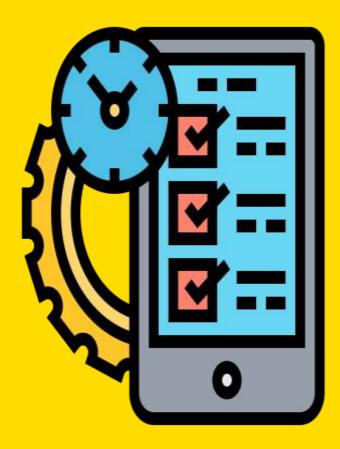


**ENGAGING WITH A DIFFERENCE** 

INTRODUCTION & CORPORATE DECK....!!!!

## **AGENDA**





- Vision, Mission & Core Values
- Our Offerings
- Permanent Hiring
- RPO
- Vendor On Premises & Market Mapping
- Key Performance Indicators
- Key Differentiators
- Data Base
- Contact
- Locations & Contact





#### VISION

We aspire to be the household name when it comes to being the most trustworthy brand in the HR Solutions Industry

#### **MISSION**

To be a trusted HR Solutions Partner that helps an organization by providing the best human resources strategies as stepping stones that make our clients reach heights. We also aim to nurture, support, and be a catalyst in the growth of any organization with a vision.

#### **CORE VALUES**

- Partners: Nurturing a winning network of partners and building mutual loyalty.
- People: Being a great place to work where people are inspired to be the best.
- Innovation: Changing constantly, re-inventing and evolving.
  - Integrity: Doing the right things always.
  - Excellence: Strive for excellence in everything we do and aspire to outperform.





# Permanent Hiring – Domestic || International || On-shore || Off-Shore

RPO – End to end Recruitment Process
Outsourcing

**VOP - Vendor on Premises** 

Market Mapping - Domestic & International

## PERMANENT HIRING





- Understanding customer perspective
- JD
   Understanding
   Document with
   key requirements
   documented Final JD

Requirement

#### **Smart Search**

- Internal database search.
- Professional network search
- External job sites search with Final JD – Smart Search Process
- Referrals

- Smart Screening Process
- Resume prioritization
- Shortlisting
- Senior panel connect
- Derive Joining Probability

**Screening** 

# Interview and Onboarding

- Interview scheduling process
- Scheduled Delivery Connects
- Candidate engagement process
- Onboarding coordination

## RECRUITMENT PROCESS OUTSOURCING





Workforce Requirement Success Profile Sourcing Strategies Expanding Talent Pool

**ENGAGING WITH A DIFFERENCE** 

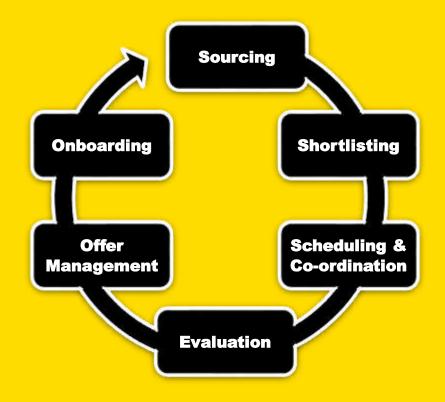
## Talent Pool management

**Employee Referral** 

**Competitor Mapping** 

**Internal database** 

**Job Boards** 



## Stakeholder Management



### **Vendor On Premises & Market Mapping**







**Immediate Presence** 

Flexibility & Scalability

Enhanced communication & collaboration

**Confidentiality & Security** 

**One Stop Resolution** 

**Control & Oversight** 

#### **MARKET MAPPING**

**Identify Key Competitors** 

**Gather Market Data** 

**Define Roles & Prospects** 

**Team Structure** 

Valuable In-Sights

## **Key Performance Indicators (KPI's) – Staffing Services**





#### **Deliver Quality Resumes**

- Believe in **Quality** rather than **Quantity** while sharing profiles
- Source Quality profiles matching **customer requirements** and not just Job descriptions

#### **Accurate Evaluation**

• Screen rejection ratio is 1.24%, Target 1% over 1 month

#### **High On-boarding Ratio**

• Selection ratio for shared profiles is 22.34%, Target 25% over 1 month

#### **Quick Response**

Turn around time - Average time to source CV's with first level of feedback sharing is 3. 44 work hrs., Target 3.40 work hrs. over 1 month

## **Key Differentiators**

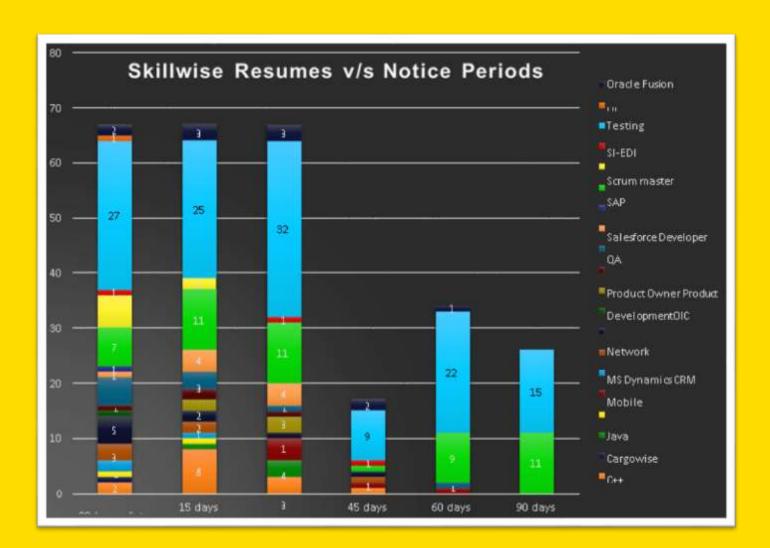




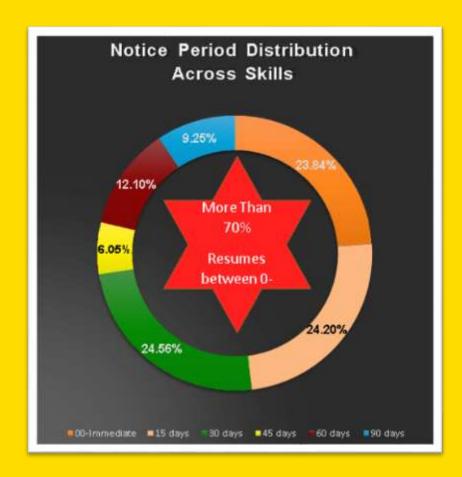
- ➤ Unique Value Proposition & Customer Focus: Assign an exclusive delivery team with an experienced Front-ender to focus on a clients needs so that timelines and desired outputs are adhered to. Weekly & Monthly reporting and performance matrix.
- ➤ Quality and Experience: With over 2 decades of delivering quality services, our experience in multi-domain segments gives us the confidence to live up to a clients needs.
- ➤ Innovation & Adaptability: Our team is continuously assessing the industry landscape, embracing emerging trends and technologies, and adapting strategies to meet the evolving needs of clients and resources.
- > Strong Reputation & Trust: Strong individual reputations makes a flamboyant team. We thrive on Ethical practices, Client Satisfaction, Industry knowledge & Expertise and a Transparent process.
- ➤ Candidate Care: We focus on Clear & Transparent communication, Respect & Professionalism, Timely Feedbacks, Guidance & Support, Post-placement follow-up's. We love conducting candidate survey's to keep serving better.

#### **Database**









## **TEAM**



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- Schedule a call:
  <a href="https://calendly.com/ab\_syncrosqu">https://calendly.com/ab\_syncrosqu</a>
  ad/30min

#### Abhishek Bartakke(Founder)

Known to be a People's Champion, Abhishek has held key leadership roles at renowned consulting firms, where he has successfully led teams and orchestrated organizational turnarounds. His exceptional strategic thinking, coupled with exceptional interpersonal skills, has enabled him to foster collaboration, build strong relationships, and achieve remarkable outcomes.



Shivangi Vaidya(Co-founder)

Shivangi is a natural leader who excels in motivating and inspiring cross-functional teams to achieve ambitious goals. She carries a deep understanding and exposure in working with high on demand consulting firms. Her exceptional communication, passion for work and team management skills enables her to build strong relationships with stakeholders at all levels. She thrives in challenging environments, consistently delivering projects on time and within budget while maintaining the highest quality standards.

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    <a href="https://calendly.com/sv\_syncrosquad/30min">https://calendly.com/sv\_syncrosquad/30min</a>





# THANK YOU...!!!